



Quote Number QU0000226577
Effective 5/17/2013
Effective To 6/14/2013
SC Contract # 5000011320

**COLLETON COUNTY
800MHZ PROPOSAL SUMMARY**

Subscriber Equipment Total	\$2,292,392.72
Subscriber Programming and Installation	\$132,755.00
SC Sales Tax	\$160,467.49
Subscriber Equipment Subtotal	\$2,585,615.21
Colleton County Dispatch Center - MCC7500	\$549,085.00
Colleton County Dispatch Center Annex - MIP5000	\$160,380.83
Charleston County Site - Edisto Beach	\$69,753.42
DVRS - SCHOOLS/CCFR/CCSO	\$74,107.16
Project Total	\$3,438,941.62

800MHZ SUBSCRIBER COST BREAKDOWN BY DEPARTMENT

Colleton County Sheriff's Office	\$695,457.50
Colleton County Fire Rescue	\$1,806,691.55
Colleton County Other - Public Works, Solid Waste, Administration, Fleet Mgt, Coroner	\$54,277.10
Town of Cottegeville Police Department	\$29,189.06

COLLETON COUNTY SHERIFF OFFICE

DESCRIPTION	QTY	LIST PRICE	SOUTH CAROLINA	
			CONTRACT PRICE	EXTENDED COST
APX6000 Model 2.5 with Rapid Charger & Speaker Microphone	82	\$4,534.00	\$3,445.00	\$282,490.00
APX6000 Model 2.5 with Encryption, Rapid Charger & Speaker Microphone	12	\$5,663.00	\$4,291.75	\$51,501.00
APX6000 05 Control Head - Remote Mount Mobile	91	\$4,964.00	\$3,753.25	\$341,545.75
APX7000 800/VHF - Dash Mount Mobile	3	\$6,496.50	\$4,911.88	\$14,735.64
APX6000 Base Station w/ 12VDC Power Supply, Tray, External Antenna, Coax	4	\$5,100.00	\$3,855.25	\$15,421.00
IMPRES Multi Unit (6) Charger	1	\$1,350.00	\$1,147.50	\$1,147.50
Batteries, Spare	25	\$140.00	\$119.00	\$2,975.00
Motorola Solutions 2nd Quarter Incentives	3		(\$750.00)	(\$2,250.00)
Motorola Solutions 2nd Quarter Incentives	192		(\$450.00)	(\$86,400.00)
Sheriff's Office Equipment Total				\$621,165.89
Programming and Installation				\$30,810.00
SC Sales Tax				\$43,481.61
Sheriff's Office Total				\$695,457.50

COLLETON COUNTY FIRE RESCUE

DESCRIPTION	QTY	LIST PRICE	SOUTH CAROLINA	
			CONTRACT PRICE	EXTENDED COST
APX6000XE Model 1.5 with Rapid Charger & Speaker Microphone	225	\$5,021.00	\$3,808.95	\$857,013.75
APX6000XE Model 2.5 with Rapid Charger & Speaker Microphone	65	\$5,321.00	\$4,033.95	\$262,206.75
APX6000 05 Control Head - Dash Mount Mobile	100	\$4,767.00	\$3,605.50	\$360,550.00
APX6000 05 Dual Control Head - Remote Mount Mobile	14	\$5,666.00	\$4,279.75	\$59,916.50
APX6000 05 Control Head - Remote Mount Mobile	30	\$4,964.00	\$3,753.25	\$112,597.50
APX7000 800/VHF - Dash Mount Mobile	1	\$6,496.50	\$4,911.88	\$4,911.88
APX6000 Base Station w/ 12VDC Power Supply, Tray, External Antenna, Coax and 8 Fire Station Alerting Systems	39	\$5,100.00	\$3,855.25	\$150,354.75
IMPRES Multi Unit (6) Charger	1	\$1,350.00	\$1,147.50	\$1,147.50
APX Programming Cable - Portable	1	\$75.00	\$71.25	\$71.25
APX Programming Software	1	\$375.00	\$356.25	\$356.25
APX Programming Cable - Mobile	1	\$51.00	\$48.45	\$48.45
Batteries, Spare	25	\$140.00	\$119.00	\$2,975.00
Motorola Solutions 2nd Quarter Incentives	1		(\$750.00)	(\$750.00)
Motorola Solutions 2nd Quarter Incentives	225		(\$450.00)	(\$101,250.00)
Motorola Solutions 2nd Quarter Incentives	249		(\$450.00)	(\$112,050.00)
Fire Rescue Equipment Total				\$1,598,099.58
Programming and Installation				\$96,725.00
SC Sales Tax				\$111,866.97
Fire Rescue Total				\$1,806,691.55

COLLETON COUNTY OTHER CORONER, EMD, ADMIN

DESCRIPTION	QTY	LIST PRICE	SOUTH CAROLINA	
			CONTRACT PRICE	EXTENDED COST
APX Model 1.5 with Rapid Charger & Speaker Microphone - Coroner	4	\$4,234.00	\$3,220.00	\$12,880.00
APX6000 05 Control Head - Remote Mount Mobile - Coroner	2	\$4,964.00	\$3,753.25	\$7,506.50
APX6000 Base Station w/ 12VDC Power Supply, Tray, External Antenna, Coax - EMD	4	\$5,100.00	\$3,855.25	\$15,421.00
APX6000 Model 2.5 with Rapid Charger & Speaker Microphone - EMD(2)	2	\$4,534.00	\$3,445.00	\$6,890.00
APX6000 05 Control Head - Remote Mount Mobile - EMD	1	\$4,964.00	\$3,753.25	\$3,753.25
APX6000 Model 2.5 with Rapid Charger & Speaker Microphone - ADMIN (2)	2	\$4,534.00	\$3,445.00	\$6,890.00
Motorola Solutions 2nd Quarter Incentives	8		(\$450.00)	(\$3,600.00)
Motorola Solutions 2nd Quarter Incentives	7		(\$450.00)	(\$3,150.00)
Colleton County Other - Equipment Total				\$46,590.75
Programming and Installation				\$4,425.00
SC Sales Tax				\$3,261.35
Colleton County Other - Total				\$54,277.10

*Added six (6) radios for Coroner

TOWN OF COTTEGEVILLE POLICE DEPARTMENT

DESCRIPTION	QTY	LIST PRICE	SOUTH CAROLINA	
			CONTRACT PRICE	EXTENDED COST
APX Model 1.5 with Rapid Charger & Speaker Microphone	4	\$4,234.00	\$3,220.00	\$12,880.00
APX6000 Model 2.5 with Rapid Charger & Speaker Microphone	2	\$4,534.00	\$3,445.00	\$6,890.00
APX6000 05 Control Head - Mobile	3	\$4,767.00	\$3,605.50	\$10,816.50
Motorola Solutions 2nd Quarter Incentives	4		(\$450.00)	(\$1,800.00)
Motorola Solutions 2nd Quarter Incentives	5		(\$450.00)	(\$2,250.00)
Town of Cottegeville PD Equipment Total				\$26,536.50
Programming and Installation				\$795.00
SC Sales Tax				\$1,857.56
Town of Cottegeville PD Equipment Total				\$29,189.06

NOTES ON SUBSCRIBER PROPOSAL

1. All Incentives offered by Motorola Solutions require an order to be submitted by June 14, 2013 with a shipment date of June 29, 2013.
2. The incentives offered and included in the proposal on all subscriber units require the customer to provide a trade-in unit (1 for 1 of a complete radio) that they can ship to g2Revolution when the transition from the existing communications systems are completed.
3. Motorola Solutions, Inc reserves the right to modify this promotion in whole or in part without prior notice. All decisions made by Motorola Solutions are final
4. All subscriber equipment has been quoted with one (1) year of standard Motorola Solutions Warranty and (2) additional years of Repair Service Advantage (RSA) - 3 years of coverage. Not included in this proposal is local service for years 2 and 3 provided by Motorola Solutions Service Shop. Budgetary amount is \$5.00 per unit per month.
5. No Palmetto 800 monthly service fees for subscriber tower access have been included in the proposal

COLLETON COUNTY DISPATCH CENTER

DESCRIPTION	QTY	LIST PRICE	SOUTH CAROLINA CONTRACT PRICE	EXTENDED COST
MCC7500 Dispatch Consoles - Four (4) Operation Positions; 1 Year Warranty on Software and Equipment Support With Onsite Service 24/7/365	1			\$567,085.00
Motorola Solutions 2nd Quarter Incentives - Trade -In Of Existing Four (4) Centra Comm Gold Elite				(\$18,000.00)
Programming and Installation				Included
SC Sales Tax				Included
3 Year Software Support and 3 Year Post Warranty Support With On-Site Support 24/7/365				Included
Colleton County Dispatch Center Equipment Total				\$549,085.00

NOTES ON MCC7500 CONSOLE PROPOSAL

- All Incentives offered by Motorola Solutions require an order to be submitted by June 14, 2013 with a shipment date of June 29, 2013.
- The incentives offered and included in the proposal on the console systems require the customer to provide a trade-in by dispatch position (1 for 1) that they can ship to Motorola's Solutions when the transition from the existing Centra Comm Gold Elite is completed.
- Motorola Solutions, Inc reserves the right to modify this promotion in whole or in part without prior notice. All decisions made by Motorola Solutions are final
- 1 Year Warranty on software and equipment with onsite service 24/7/365 is included in proposal costs.
- 3 Year Software Support and 3 Year Post Warranty support with onsite service 24/7/365 is included in proposal costs.
- The proposal **DOES NOT** include T-1 transport costs from Colleton County Dispatch Center to Palmetto 800 Network Operations Center in Columbia, SC that is required for the MCC7500 to operate as designed.
- The proposal **DOES NOT** include monthly Palmetto 800 port fee of \$250.00.

COLLETON COUNTY ANNEX DISPATCH CENTER - MIP5000

DESCRIPTION	QTY	LIST PRICE	SOUTH CAROLINA	
			CONTRACT PRICE	EXTENDED COST
APX7000 Consolettes - 800MHz	12	\$7,275.50	\$5,547.50	\$66,570.00
Digital Gateways (800MHz Radios)	12	\$798.00	\$718.20	\$8,618.40
Tone Gateways (UHF Radios - W'boro PD and FD)	2	\$798.00	\$718.20	\$1,436.40
MIP5000 VOIP Dispatch Software - 3 Positions	3	\$6,500.00	\$5,850.00	\$17,550.00
Windows Workstation Computer w 2 Speakers	3	\$2,789.00	\$2,507.60	\$7,522.80
USB Enhanced Headset Jackbox	3	\$575.00	\$517.50	\$1,552.50
USB Gooseneck Microphone	3	\$250.00	\$200.00	\$600.00
Foot Switch	3	\$105.00	\$90.10	\$270.30
Motorola Solutions 2nd Quarter Incentives	12		(\$450.00)	(\$5,400.00)
Colleton County Annex Dispatch Center Equipment Total				\$98,720.40
Antenna System, Tower Crew and Installation				\$54,750.00
SC Sales Tax				\$6,910.43
Colleton County Annex Dispatch Center Total - MIP5000				\$160,380.83

NOTES ON MIP5000 CONSOLE PROPOSAL FOR ANNEX

1. All Incentives offered by Motorola Solutions require an order to be submitted by June 14, 2013 with a shipment date of June 29, 2013.
2. The incentives offered and included in the proposal on the console systems require the customer to provide a trade-in by dispatch position (1 for 1) that they can ship to Motorola's Solutions when the transision from the existing Centra Comm Gold Elite is completed.
3. Motorola Solutions, Inc reserves the right to modify this promotion in whole or in part without prior notice. All decisions made by Motorola Solutions are final
4. All subscriber equipment has been quoted with one (1) year of standard Motorola Solutions Warranty and (2) additional years of Repair Service Advantage (RSA) - 3 years of coverage. Not included in this proposal is local service for years 2 and 3 provided by Motorola Solutons Service Shop. Budgetary amount is \$5.00 per unit per month.
5. MIP5000 software and computers have 1 Year of Warranty with onsite service 24/7/365
6. No Palmetto 800 monthly service fees for subscriber tower access have been included in the proposal.
7. Computer monitors have not been included and will be provided by end customer.
8. Availability of space and any monthly charges for tower space for antennas or equipment to be installed on tower have not been included in this proposal.

ANNEX DISPATCH CENTER OPTION

COLLETON COUNTY ANNEX DISPATCH CENTER - CENTRA COMM GOLD ELITE

DESCRIPTION	QTY	LIST PRICE	SOUTH CAROLINA	EXTENDED COST
			CONTRACT PRICE	
APX7000 Consolettes - 800MHz	12	\$6,933.00	\$5,239.25	\$62,871.00
Motorola Solutions 2nd Quarter Incentives	12		(\$450.00)	(\$5,400.00)
Colleton County Annex Dispatch Center Equipment Total				\$57,471.00
Antenna System, Tower Crew and Installation				\$54,750.00
SC Sales Tax				\$4,022.97
Colleton County Annex Dispatch Center Total - CENTRA COMM GOLD ELITE				\$116,243.97

NOTES ON ANNEX - OPTIONAL CENTRA COMM GOLD ELITE PROPOSAL

1. All Incentives offered by Motorola Solutions require an order to be submitted by June 14, 2013 with a shipment date of June 29, 2013.
2. The incentives offered and included in the proposal on the console systems require the customer to provide a trade-in by dispatch position (1 for 1) that they can ship to Motorola's Solutions when the transistion from the existing Centra Comm Gold Elite is completed.
3. Motorola Solutions, Inc reserves the right to modify this promotion in whole or in part without prior notice. All decisions made by Motorola Solutions are final
4. All subscriber equipment has been quoted with one (1) year of standard Motorola Solutions Warranty and (2) additional years of Repair Service Advantage (RSA) - 3 years of coverage. Not included in this proposal is local service for years 2 and 3 provided by Motorola Solutons Service Shop. Budgetary amount is \$5.00 per unit per month.
5. By selecting to reuse existing Centra Comm Gold Elite Consoles the cost of the MCC7500 proposal would **INCREASE** by \$18,000.00 (plus increase in SC Sales Tax).

CHARLESTON COUNTY SITE - EDISTO BEACH

DESCRIPTION	QTY	LIST PRICE	SOUTH CAROLINA	EXTENDED COST
			CONTRACT PRICE	
Add - Two (2) Repeaters To Existing Site Equipment	1		\$69,753.42	\$69,753.42
Programming and Installation				Included
SC Sales Tax				Included
Charleston County Site - Edisto Beach				\$69,753.42

NOTES ON ANNEX - OPTIONAL CENTRA COMM GOLD ELITE PROPOSAL

- 1 Year Standard Warranty on equipment is included in proposal costs.
- Year 2 post warranty costs of \$4,240.00 is NOT INCLUDED in the proposal.
- Year 2 Software maintenance costs of _____ is NOT INCLUDED in the proposal.
- Colleton County is responsible for obtaining necessary agreements with Charleston County for use of site to provide coverage on Edisto Beach, SC

COLLETON COUNTY DVRS

DESCRIPTION	QTY	LIST PRICE	SOUTH CAROLINA	EXTENDED COST
			CONTRACT PRICE	
700MHZ DVR FIX MOUNTED IN BAND - COLLETON COUNTY HIGH SCHOOL/MIDDLE SCHOOL	2	\$14,789.00	\$13,253.40	\$26,506.80
700MHZ DVR TRANSPORTABLE IN-BAND - CCFR AND CCSO	2	\$14,307.00	\$12,876.30	\$25,752.60
PROGRAMMING SOFTWARE	1	\$394.00	\$354.60	\$354.60
PROGRAMMING CABLE	1	\$36.00	\$32.40	\$32.40
MOTOROLA XTL2500 MOBILE REMOTE MOUNT	4	\$4,139.00	\$3,335.40	\$13,341.60
DVRS Equipment Total				\$65,988.00
Antenna System and Installation				\$3,500.00
SC Sales Tax				\$4,619.16
DVRS Total				\$74,107.16